



FESTIVAL GUIDE



EXCELLENCE

GLAMPING MEANS LUXURY.
CHOOSE THE BEST.

Stout Tent has a strong reputation for being the quality and service leader in the Glamping Industry. It is a Veteran owned, full service tent company that is a main player in the Events Industry while also manufacturing, selling, and renting tents. Working with a very diverse range of clients, from corporate events like TOYOTA to multi-day Music Festivals like Bonnaroo, has provided us with the ability to design a formula that helps producers sell out their Glamping Packages.

Being makers allows our client's dreams and visions to come to life. Past projects include manufacturing custom tents, shade structures, awnings, and branded tent shades. We want your guests' stay to be memorable and comfortable, which is why we offer AC Units, Heaters, Safari Tents, Bathroom Suites, Lounge Tents, large event tents, and a variety of additional options to enhance your package offerings.

Producing large scale events, especially in unique outdoor terrain and anticipating weather, requires a level of knowledge and expertise that can only be gained from experience. At Stout Tent we are committed to our clients and will go above and beyond to adapt to the fluid nature of festivals.

Let's design, build, and work together.

CONTACT US

STOUT TENT

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ECONOMY COT

\$430



2 OR 3 COT OPTION AVAILABLE STARTING AT \$395

4 COT PACKAGE

An economical option for festivals who love the style and space of Glamping tents but just need the basics.

RENTAL FEE - \$430

Rental fee covers the price of tent package. The price is the same for 1-3 nights. Additional nights \$50/night.

CUSTOMIZATIONS

Additional furnishings from the catalog may be added a la carte to create a custom Cot Package for your festival.

WHAT'S INCLUDED

- 4 Camping Cots
- Cot Bedding (pillow, pillow case, sleeping bag)
- 1 Battery Operated Light Bulb to be hung from pole
- Tent Lock
- Tent Numbers



+



GLAMPING LITE

\$480

LITE PACKAGE

The Lite Package offers economical pricing without sacrificing the Stout Tent exceptional quality. This package is partially furnished and is customizable to fit your festival needs.

RENTAL FEE - \$480

Rental fee covers the price of tent + included furnishings. The price is the same for 1-3 nights. Additional nights \$50/night.



WHAT'S INCLUDED

- Tent
- 1 Queen or 2 Twin Beds
- Sheet Set and Pillows
- Tent Lock
- 1 Bedside Table
- Hanging Light
- Throw Blanket
- Tent Numbers

MULTI-BED CONFIGURATIONS

1 Queen or 2 Twin Beds are included. Additional Queen Beds can be added for \$200, Twin Beds for \$100/each.

CONTENTMENT ESSENTIALS

\$580



The signature Premium Package from ConTENTment Camping as part of the Stout Tent Collective offerings. This package is the perfect bridge between price and quality to bring you the most revenue with happy customers.

RENTAL FEE - \$580

Rental fee covers the price of tent + included furnishings.
The price is the same for 1-3 nights.
Additional nights \$50/night.



WHAT'S INCLUDED

- Tent
- 1 Queen or 2 Twin Beds
- Sheet Set and Pillows
- Throw Blanket
- Comforter + Duvet Cover
- 1 Rug
- 2 Bedside Tables
- 1 Hanging Light
- Bistro Table + 2 Chairs
- Tent Numbers
- Tent Lock

GOLD TIER

GOLD PACKAGE

Our most popular package is fully furnished and includes real mattresses, bed frame, and hotel quality linens. This package is a perfect fit for couples, and can be made more economical when beds are added. It can fit up to 2 Queen Beds or 4 Twin Beds.

RENTAL FEE - \$650

Rental fee covers the price of tent + all furnishings. The price is the same for 1-3 nights. Additional nights \$50/night.

MULTI-BED CONFIGURATIONS

1 Queen or 2 Twin Beds are included. Additional Queen Beds can be added for \$200, Twin Beds for \$100/each.



1 QUEEN \$650

2 QUEEN \$850*

2 TWIN \$650

3 TWIN \$750*

4 TWIN \$850*

*this configuration only available in Bell Tent



\$650

WHAT'S INCLUDED

- Tent
- 1 Queen Bed OR 2 Twins (mattress & boxspring)
- Bedding (sheet set, two pillows & cases, down comforter & duvet cover)
- Throw Blanket
- 2 Bedside Tables
- 2 Decorative Pillows
- 2 Quality Canvas & Wood Directors Chairs
- 2 Lanterns
- Woven Rug
- 2 Luxury 3 Piece Towel Sets
- 1 Bar Handmade Soap
- 1 Brass Mirror
- Tent Lock
- Tent Numbers



PLATINUM PACKAGE

\$855

This is the package for your VIP Guests! No detail is spared in this ultimate Glamping Package. It includes all the necessary comforts from our other packages but goes above and beyond to extend ultimate comfort and stylish decor. This package is a perfect fit for couples and those who like to be impressed.



RENTAL FEE - \$855

Rental fee covers the price of tent + all furnishings. The price is the same for 1-3 nights. Additional nights \$50/night.

PLATINUM PACKAGE



WHAT'S INCLUDED

NO DETAIL SPARED

- Tent
- 1 Queen Bed OR 2 Twins (mattress & bed frame)
- Bedding (sheet set, FOUR pillows & cases)
- Down Comforter & Duvet Cover
- Bench
- Throw Blanket
- 2 Bedside Tables
- 2 Decorative Pillows
- Bistro Table & Wood Directors Chairs
- 2 Lanterns
- Woven Rug
- Faux Plants
- 2 Luxury 3 Piece Towel Sets
- 1 Bar Handmade Soap
- 1 Brass Mirror
- Trash Can
- Tent Lock
- Tent Numbers



** not all items are pictured*

WEATHERIZE YOUR TENT



ALL WEATHER PACKAGE

\$110 per tent

Rain or (too much) Shine, we've got you covered! This awning provides cover for your guests, and extra space to hang out, no matter the weather. This package includes an awning and outdoor rug.

HOT WEATHER PACKAGE

\$150+ per tent

We recommend adding a portable A/C unit to your tent package when nights are projected to be over 80 degrees. We supply portable A/C Units and power to each tent. If you already have a generator on site, you can use that to power the A/C Units.



+



COLD WEATHER PACKAGE

\$50 per tent

We recommend adding a heater and extra blanket to your tent package when nights are projected to be under 50 degrees. We supply portable propane heaters to each tent, propane is included in the package price.

Want to see more photos of our tents and events? Search @stouttent and #stouttent on



GO ALL IN



POWER PACKAGE

\$50 - \$250 per tent

A variety of choices to add phone charging capabilities and/or power to your guests tent.

Our Lanterns are capable of charging a phone, or add full power to a tent to let guests use their own small power packs to power multiple phones and laptops.

Larger generators can also power portable A/C units.



DAILY HOUSEKEEPING

\$35 per tent

Daily turn down service. A housekeeping crew will sweep out the tent, empty trash, and make beds each day.



CHECK IN SERVICES

\$225+ per day

A knowledgeable, friendly and organized front desk greets your patrons and shows them to their tent.. Concierge is typically responsible for providing clean linens if necessary, making sure tents are zipped when patrons aren't inside, answering questions, and giving directions. Concierge can be made available 24/7 or the hours of your choosing. Daily rates apply, varies by event attendance.

OUR INVENTORY

TENTS	700 +
BEDS	900 +
COTS	500 +



Our inventory is available nationwide and transport costs will be calculated from our closest location to your event. Additional furnishings inventory varies by package.

While our inventory covers the capacity needed for most events, know that we may be willing to increase our inventory to meet your needs.



NO MORE NEED FOR MULTIPLE VENDORS!

More vendors means more people to manage. Drop the extra stress.

THE ONLY GLAMPING PROVIDER TO OFFER ALL THREE

PERSONAL GLAMPING TENTS + LARGE TIPI STYLE EVENT TENTS + GLAMPING BATHROOM SUITES



THE STOUT TENT STANDARD BENEFITS

When you book with your event with Stout Tent there are benefits we automatically include FREE for you!



SPARES PACKAGE

We always bring extra tents and additional furnishings to your event just in case there's a ticketing error or other unforeseen circumstance. There's never any charge to you in case an extra tent is needed and used. We can also deliver small accessories like tent lock and towels to the concierge so your guests won't have to wait for what they need.

FAMILY & FRIENDS DISCOUNT

We are always happy to offer and apply a discount on tents for your personal family, friends, and staff for your event.



PLAN AHEAD TO SAVE EVEN MORE

- We discount your labor fee when you provide our staff meals during install and strike.
- Plan to flag and mark our your site for the tents and save yourself \$600+ !!



TIPI STYLE EVENT TENT

**STARTING AT
\$2500**

We offer a full service setup and breakdown for your tented event. Rent 1, 2 or 3 Tipis - join them or let them stand alone. The tipis can be configured with the side up or down. Perfect for your wedding or festival as a dance floor, lounge, ceremony alter, dining tent, concierge tent, or whatever else you can dream up! Each tent can hold approximately 100 people, depending on setup.

Pricing starts at \$2,500 per Tipi Tent. Transport and labor is additional. Each event is unique and will need to be quoted. Please contact us for a quote.

**Discounts on
transport and labor
when you book
Glamping Tents too!**

You can view various floorplans on our website, or call or email us directly for more information and a custom quote.





SAFARI GLAMPING BATH SUITES

A common question when planning an outdoor event, "But what do we do about restrooms?". Our solution? The Safari Glamping Bath Suites.

These modular bathrooms were created and manufactured by Stout Tent, and are quickly proving to be the hottest new item to hit the glamping scene. Built on wooden platforms, these luxe bathrooms are fully functioning with a real flushing toilet, sink, and hot shower! They are 10' X 12', leaving plenty of space to move around and get dressed. No more closet showers out of a portable trailer!

Only need showers? Their modular ability allows us to create a shower tent! Two showers in one bathroom suite. We use gray and black tanks and hire professionals to properly dispose of water and waste.

Dressing room add ons: Lighting, decor, dressing table, mirrors, heaters and AC units can be added to this rental.

RENTAL FEE

Bathroom Suite rentals are \$2,500 each and requires additional water and waste pump fee. Please contact us for a full quote.

DID YOU KNOW?

Stout Tent Glamping Bath Suites offer comparable and competitive pricing with Portable Restroom companies. Keep it simple, save time, choose Stout.



UNLIMITED
SHOWERS

50
FLUSHES
PER UNIT

TRANSPORT AND LABOR



CHEAP



TRANSPORT

- We travel from one of our Stout Tent bases to your Festival.
- Transport and Labor are calculated based on round-trip mileage from: Phoenix, Craftsbury, VT, or Portland, OR.

FAST



INSTALL/STRIKE

- While install times vary depending on terrain and number of tents, most events with 100 or less tents can be installed 1 -2 days before your event.
- Strike begins at checkout and is typically wrapped up the following day.

EFFICIENT



LABOR

- Stout Tent sends an experienced Event Leader to each event.
- Our team will sleep on-site and be available for help, unless you select the off-site labor option.
- We carry walkie-talkies to ensure we stay available for the Event Producer.

BRANDING



BRAND your tent to fit your festival. Stout Tent is the only company offering full service rentals with the ability to manufacture custom tents and shades.

Please allow at least 3-6 months production time. Contact us to set up a meeting to discuss your vision.

MARKETING



MARKET your offerings on your web and social accounts successfully by using our client folder of complimentary high resolution images.

Your business is our business and we'll do what it takes to help you **SELL OUT YOUR EVENT!**

ADDITIONAL OPTIONS



SHADE STRUCTURES

A colorful array keeps temperatures down, and visuals up.

WOODEN DECKS

Elevate the event experience by placing tents on decks.



HOT TUBS

Portable, propane heated hot tubs. Water may be additional if not on site.

LIGHTING

Lanterns on shepherd hooks, bulb string lighting, etc. Contact us to discuss your needs.



Ask for pricing on options. Varies by event.

RESERVATION MANAGEMENT

Stout Tent will set up and help manage your guest reservations through our online booking site, including pushing it out to relevant hotel channels like Booking.com and Expedia.

We'll produce the event you WANT. We've designed an array of options to enhance your customer's glamping experience. Don't see what you want? Just ask.

REVIEWS



WOW.

"Our biggest success yet. Wow. You guys delivered at a level of exceptional quality and professionalism as expected. We can't wait to do more together and actually need to talk to you about some huge ideas/plans for the coming calendar year."

STOUT TENT

"...is a great company to work with. They think "outside the box" while planning an event (creative and solution-oriented). They manage all of the logistics perfectly, and their crew is incredibly friendly. They are always incredibly helpful and team oriented and we welcome them back on any event where their services may be needed."

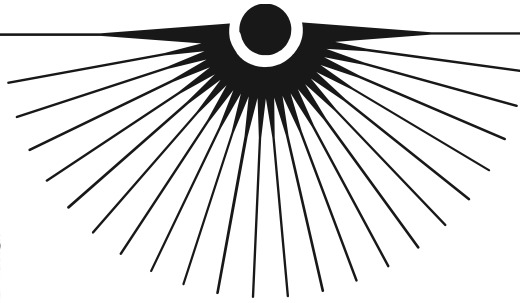
THANK YOU!

"I am so impressed and thankful for you team; Katie, Brooke and Abraham were beyond helpful, kind and just awesome to work with. Thank you again for all of your help and assistance."

Stout Tent desires nothing more than the Festivals that we work with to be successful, your growth is our growth. That's why we've been fortunate enough for all of our repeating events, to repeat with us, **every single time.**
We intend to keep it that way.

THE STOUT TENT COLLECTIVE

STOUT TENT
INDAH EVENTS
CONTENTMENT CAMPING



LIGHTNING
IN A
BOTTLE



Sturgis
MOTORCYCLE RALLY™



#STOUTTENT



602. 845. 0609
CALL TODAY